



FROM BUDGET TO PAYMENTS

OVERCOMING CHALLENGES IN CLINICAL TRIAL FINANCIAL MANAGEMENT

FINANCIAL CHALLENGES ARE EXPANDING

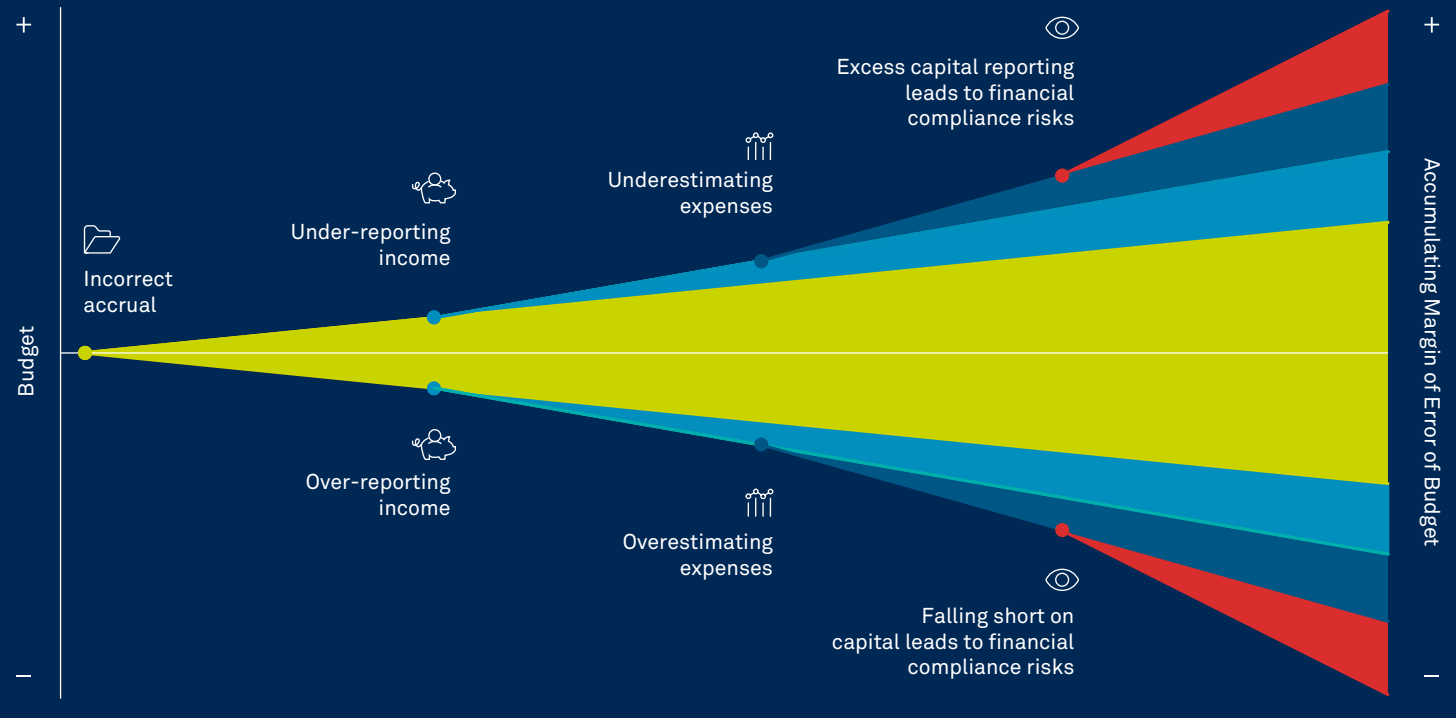
63% ↑ increase in sites participating in research, causing an increase in the number of budget negotiations¹

70% increase in clinical trial procedures, resulting in more payments per patients¹

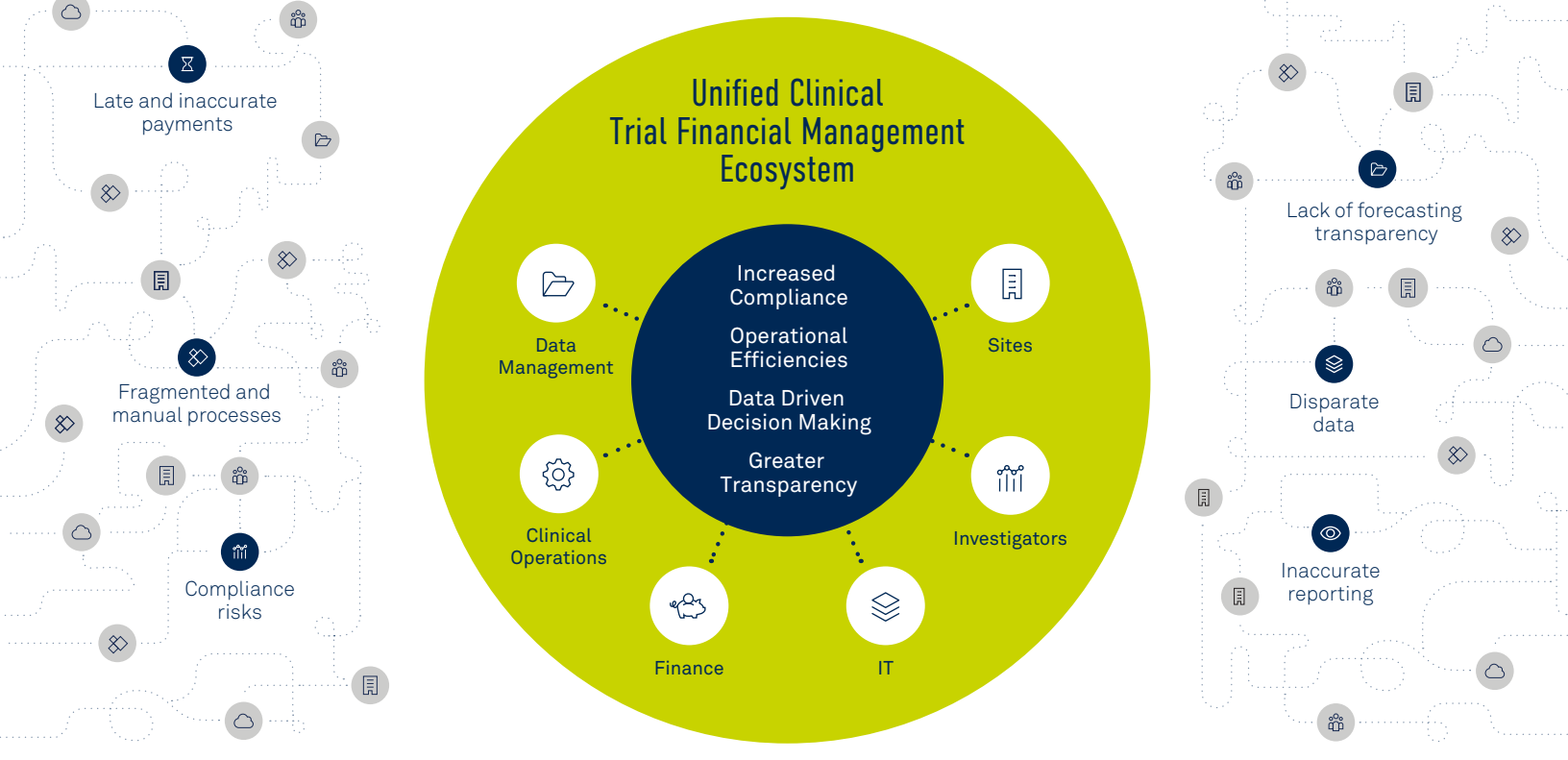
60% of sites use manual financial processes and are ill-equipped to manage growing payment volumes²

ASC606 brings new compliance standards, reporting, and accounting changes

CAUSING AN ESCALATING FINANCIAL EFFECT



UNIFY YOUR STUDY DATA AND FINANCIAL MANAGEMENT ON ONE PLATFORM



BENEFITS OF A UNIFIED APPROACH

INCREASED FINANCIAL COMPLIANCE AND OPERATIONAL EFFICIENCIES

Meet regulatory and accounting standards

- ASC606 Reporting
- Automated Invoice Reconciliation
- Global Tax Regulations
- Full Audit Trail
- Disbursements per Country Requirements
- Escrow Efficiency

Multiple Data Sources

- Site Activities & Costs
- Study Timelines
- Fair Market Values
- Study Budgets
- Operational Activities

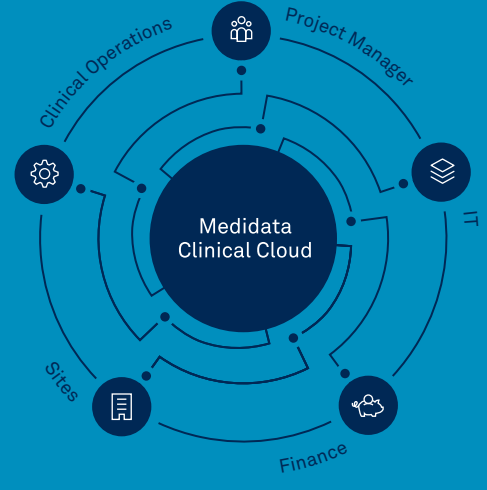
Automated workflows, calculations, and real-time reporting



COLLABORATIVE DATA-DRIVEN DECISION MAKING

Connecting Sponsors/CROs and Sites through a single access point for:

- Payments and Invoices
- Site Master Data Management
- Global Tax Calculations
- Disbursements



GREATER TRANSPARENCY IN PLANNING AND EXECUTION

Unified solution with real-time reporting, advanced analytics, and benchmarks to optimize study design, planning, budget, and execution.



1. Tufts Center for the Study of Drug Development, July/August 2018, Comparing 2001-2005 and 2011 - 2015
 2. SCRS Site Payments and Patient Reimbursement Survey, 2017

About Medidata Solutions

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