S MEDIDATA

Medidata Strategic Consulting Services

CONSULTING ADVANTAGE

Our experienced strategic consultants utilize proven methodologies with deep knowledge across the Life Sciences Industry. Each member of Medidata's Strategic Consulting team has 20+ years of in-depth industry knowledge to ensure your critical business challenges are addressed for true business transformation.

True Business Transformation

Medidata's Strategic Consulting's highly experienced experts in Life Sciences can address the issues most important to you, including:

Decentralized Clinical Trials (DCTs)	Our Strategic Consulting experts have developed a DCT Strategic Design methodology, which includes design principles, organizational change management, and a 'whole systems' approach – to create a comprehensive strategy for your organizational needs, now and for the future.
Business Intelligence	Utilizing our Strategies for Success, we develop people and process optimization to meet or exceed industry standards, develop a digital strategy that fits your organization, and create recognizable value in increased productivity and cost savings.
Agile Consulting	Our team brings a robust history of design thinking, Lean Six Sigma, change management, project management, industry experience, and management consulting expertise to every engagement, ensuring overall adoption and true business transformation.



Leading change by unlocking human ingenuity

ss Digital Transformation

Turning the outdated into state-of-the-art

Creating value through efficiencies

Value-based

Outcomes

Leverage Medidata Strategic Consulting to Solve the Impossible

Imagine partnering with a team of industry experts who can help drive your digital transformation, manage change, and successfully implement your decentralized clinical trials. A team who provides cutting edge strategic design, drives operational performance, develops value-based outcomes and a successful long-term strategy. Medidata Strategic Consulting will help you solve the impossible - it's what we do every day.

Our team has in-depth knowledge of clinical trial study optimization to address the critical business challenges you face every day. We work with you to optimize processes and accelerate the pace of change by understanding the upstream and downstream implications on people, processes, and technologies to achieve maximum value.

Our experts also understand the importance of digital transformation to support integrated data across multiple sources and new patient-centric technologies. We work with you to build capabilities that drive adoption resulting in cost reductions, time savings, and increased productivity.



Medidata Strategic Consulting Methodology

Medidata brings a holistic, disciplined approach to strategy development and optimization.

People & Process Optimization

- Evaluate your business needs and provide a tailor-made roadmap to sustain your success
- Optimize processes and accelerate the pace of change
- Support user and site adoption to achieve maximum value

Digital Transformation

- Transform your manual processes and legacy systems into state-ofthe-art solutions
- Identify how to collect and integrate data across multiple sources and new technologies
- Ensure quality and compliance while futureproofing your clinical trials

Value-based Outcomes

- Create value through
 measurable efficiencies
- Strategically merge changing landscapes, new technologies, and operational efficiencies to make the most difference
- Build capabilities that drive adoption to accelerate productivity for long-term transformation

Medidata, a Dassault Systèmes company, is leading the digital transformation of life sciences. Discover more at **www.medidata.com** and follow us **@medidata**. Contact us at **info@medidata.com** | **+1 866 515 6044**