SOLVE THE IMPOSSIBLE

What is impossible? Reversing blindness with a virus? Curing a rare disease in a pandemic? Today's impossible is tomorrow's standard of care.

THE MEDIDATA PARTNER PROGRAM DRIVES COMMERCIAL SUCCESS

Our Partner Program supports Partners in creating an end-to-end, value-driven experience — from program onboarding and enablement, through business development to implementation and beyond.

The Partner Program includes these 3 components:

SUPPORTING YOU through partnership alignment and sales engagement

EMPOWERING YOU through implementation and commercial enablement

INNOVATING WITH YOU through product team engagement and roadmap

WITH THE PARTNERSHIP YOU GET:

1 Assigned and Dedicated Teams
- Sales
- Marketing
- Professional Services
- Legal
- Proposals

2 Accreditation Offerings
- Exclusive training, certification & accreditation offerings by product so you can do the build
- Ongoing product training and release testing opportunities

3 Complimentary Partner URL
- Rave and/or any product where accreditation is purchased
- Partner non-production testing, training, functionality review, unified solution demo

4 Sales Engagement & Enablement
- Online quote request system
- Proposal, Bid Defense & RFX Support
- Protocol Review
- Demo Support
- Sales Enablement Training

5 Exclusive Partner Portal
- Online portal for all quoting and contracting requests
- Value-filled Partner specific materials
- Sales, Marketing, Product and Implementation Overviews, Support, and Information

6 Innovating For the Future
- Engage with our product experts to discuss solutions and business processes, gather requirements and feedback
- Roadmap reviews

Medidata, a Dassault Systèmes company, is leading the digital transformation of life sciences. Discover more at **www.medidata.com** and follow us **@medidata**. Contact us at **info@medidata.com** | **+1 866 515 6044**